LORENZO DE GREGORI
Barcelona, 08903, Spain
lorenzo.degregori@esade.edu

EDUCATION

2024 – Current
PhD program – ESADE Business School
Ph.D. In Management Sciences
Advisor: Prof. Goyal N.

2023 – 2024
M. S. – ESADE Business School
Master Of Research In Management Sciences
GPA: 8.9/10

2020 – 2022
M. S. – University of Padua
Social, Working, And Communication Psychology
110 /110 cum Laude (GPA: 29.7/30)

2017 – 2020
B. S. – University of Padua
Psychological Sciences Of Personality, Development, And Interpersonal Relations
110 /110 cum Laude (GPA: 29.1/30)

RESEARCH INTERESTS

Social Psychology; Political Psychology; Moral Psychology; Behavioral economics

PUBLICATIONS

Goyal, N., **De Gregori, L**., Liu, Y., & Savani, K. (2025). Moral absolutism drives support for bans: Unpacking ideological differences in the moral philosophies of conservatives and liberals. *Journal of Personality and Social Psychology*. (LINK)

CONFERENCE PRESENTATIONS

2026 **European Association of Social Psychology (EASP) General Meeting**
Symposium Talk*:* **De Gregori, L**., Goyal, N., & Savani, K. *Moral Relativism leads to Openness to Immigration: Evidence Across Countries, States, and Individuals.*

2026 **Association for Psychological Science (APS) Annual Convention**
Symposium Talk: **De Gregori, L.,** Goyal, N., & Savani, K. *Moral Relativism leads to Openness to Immigration: Evidence Across Countries, States, and Individuals.*

2026 **Society for Personality and Social Psychology (SPSP) Annual Convention**
Poster Presentation: **De Gregori, L.,** Goyal, N., & Savani, K. (2026) *A Multidimensional Moral Absolutism vs Relativism Scale (MARS).*

RESEARCH IN PROGRESS

De Gregori, L., Goyal, N., & Savani, K. (*in progress*) Absolute on One Dimension, Relative on the Others: A Framework of Moral Absolutism and Relativism Across Culture, Persons, and Situations.

De Gregori, L., Goyal, N., & Savani, K. (*in progress*) Moral Relativism leads to Openness to Immigration: Evidence Across Countries, States, and Individuals.

De Gregori, L., Sankaran, K., Goyal, N., & Savani, K. (*in progress*). When "Do No Harm" Leads to Harm: The Paradox of Moral Idealism in Workplace Hiring Discrimination

Lam, J., **De Gregori, L.,** & Cruz. F (*in progress*). The Lightning Rod Effect: How AI Turns Moral Disagreement into Openness to Belief Revision

RESEARCH EXPERIENCE

2025 - Current	Research Lab Manager – ESADE University
2022 - 2022	Research Assistant – ESADE University PI: Prof. Goyal N.
2019 - 2022	Research Assistant – University of Padua PI: Prof. Carraro L.

TEACHING EXPERIENCE

2025/2026	**International Management – Teaching Assistant** *Full-Time MBA* ESADE Business School, Prof Goyal N.
2024/2025	**Business in Society – Teaching Assistant** *MSc in Finance* ESADE Business School, Prof Hahn T.
2022/2023	**Social Psychology – Guest Lecturer** *Psychological Sciences (B.Sc.)* Padua University, Prof. Cadinu M.
2021/2022	**Political Psychology – Teaching Assistant** *Social, Working, And Communication Psychology (M.Sc.)* Padua University, Prof. Carraro L. & Prof. Lenzi M.

GRANTS

2022 Erasmus+ mobility Grant for internship (funded by European Union)
Visiting scholar at **ESADE** – Barcelona (Spain)

2021 "Bando Ulisse" Grant (funded by University of Padua)
Visiting student at **Waseda University** – Tokyo (Japan)

2019 Erasmus+ mobility Grant for study (funded by European Union)
Visiting student at **Universitat de València** – Valencia (Spain)

SCIENCE COMMUNICATION

De Gregori, L., Goyal, N. (2026). Four practical ways leaders can navigate disagreements in teams. Forbes. (LINK)

SKILLS

Technical Skills: R, Python, GitHub, Microsoft Office, Open Science Framework

Research Skills: Experimental design (Qualtrics, Prolific, SurveyMonkey), behavioral data collection and analysis, data visualization, data analysis

REFERENCES

Dr. Carraro, Luciana
Associate Professor, University of Padua
luciana.carraro@unipd.it

Dr. Goyal, Namrata
Assistant Professor, ESADE University
namrata.goyal@esade.edu

Dr. Maass, Anne
Professor of Psychology, NYUAD Science Division, New York University Abu Dhabi
anne.maass@nyu.edu

Dr. Savani, Krishna
Professor of Psychology, The Hong Kong Polytechnic University
krishna.savani@polyu.edu.hk